loans.com.au


Home loans
Product guide

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Reasons to choose us
Loans.com.au is an award-winning online lender. Since we were founded in 2011, we have grown to become an industry leader with thousands of happy customers in every state and territory.

We offer personal service from our Australian-based lending specialists so, if you need to settle quickly, we can easily work to your time frames.

We also offer super-low interest rates to save you money with no ongoing fees. Borrowing with loans.com.au is quick, simple and personal, so you can purchase or refinance with confidence.

Our applicationsteps | Easy as 1, 2, 3
Loans.com.au makes borrowing simple. Go from application to settlement in three easy steps. Here's how to lock in a super-low-rate home loan, super-fast.


onTrack to Approved It is easy for you to track your
application to approval, receive your loan documents and set up
online services with our awardwinning onTrack app.

3


Settle and Save We do everything required for start saving money.

Our onTrack app
Track your loan application on-the-go with onTrack mobile. The easy to use mobile app will keep you up-to-date with the progress of your loan anytime, anywhere with alerts straight to your phone.

It's now even easier to get your loan approved and settled fast, no matter where you are.

App Store

*Rates as at 6 March 2024. LVR based on assessment at settlement. The comparison rate is based on a $\$ 150,000$ loan over 25 years. Warning: this different comparison rate. Comparison rates for fixed interest only loans are based on an initial interest only period equal in length to the fixed period. Lending criteria, fees and conditions apply. Rates, fees and conditions are indicative,
without notice. Different interest rates apply to product rollovers and internal refinances. © 2024 copyright of loans.com.au Pty Ltd ACN 082587095 Australian Credit Licence 395219

Owner occupier

Features \& rates

| Product name | Features | Fixed term | Interest rate p.a. Principal \& interest | Comparison rate p.a.* | Interest rate p.a. (Interest only) | Comparison rate p.a.* | LVR | Max loan amount | $\begin{gathered} \text { Offset Sub- } \\ \text { account } \\ (+0.10 \% \text { p.a) })^{\wedge} \end{gathered}$ | $\begin{aligned} & \text { Visa debitit } \\ & \text { card } \end{aligned}$ | Redraw available | Available to Split | Additional repayments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Variable Home Loan*** <br> MOST POPULAR | - A super low variable rate <br> - No ongoing fees <br> - Unlimited redraw facility <br> - Discount Offer - P\&l 90 Terms \& Conditions <br> - Discount Offer - 1080 Terms \& Conditions | - | 6.04\% | 6.06\% | $\begin{aligned} & 6.54 \% \\ & \text { (up to } 80 \% \text { ) } \end{aligned}$ | 6.56\% | up to $90 \%$ | \$2M | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Green Home Loan $\sim$ | - $0.74 \%$ discount for 5 years <br> - No ongoing fees <br> - Unlimited redraw facility <br> - Discount Offer - Green Terms and Conditions | - | 5.99\% | 6.51\% | $\begin{aligned} & 6.49 \% \\ & \text { (up to } 80 \% \text { ) } \end{aligned}$ | 6.67\% | up to $90 \%$ | \$2M | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Solar Home Loan $\sim \sim$ | - Up to $0.74 \%$ discount for 5 years <br> - No ongoing fees <br> - Unlimited redraw facility <br> - Discount Offer-Solar Terms and Conditions | - | 5.99\% | 6.51\% | $\begin{aligned} & 6.49 \% \\ & \text { (up to } 80 \% \text { ) } \end{aligned}$ | 6.67\% | up to $90 \%$ | \$1.5M | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| ZIP Home Loan | - \$5,000 Visa Debit Card <br> - Redraw facility <br> - No ongoing fees | - | 6.44\% | 6.46\% | - | - | up to $80 \%$ | \$2M | $\times$ | $\checkmark$ | $\checkmark$ | $\times$ | $\checkmark$ |
| Fixed | - Up to 5 free splits in fixed or variable <br> - 90 days rate lock option available <br> - Flexible repayment options | 1 year | 6.34\% | 6.83\% | $\begin{aligned} & 6.74 \% \\ & \text { (up to } 80 \% \text { ) } \end{aligned}$ | 7.23\% | up to $90 \%$ | \$1M | $\times$ | $\times$ | $\times$ | $\checkmark$ | Up to \$10,000 extra repayment per year |
|  |  | 2 year | 6.14\% | 6.77\% | $\begin{aligned} & 6.54 \% \\ & \text { (up to } 80 \% \text { ) } \end{aligned}$ | 7.17\% |  |  |  |  |  |  |  |
|  |  | 3 year | 6.09\% | 6.71\% | $\begin{aligned} & 6.49 \% \\ & \text { (up to } 80 \% \text { ) } \end{aligned}$ | 7.11\% |  |  |  |  |  |  |  |
|  |  | 4 year | 6.24\% | 6.70\% | $\begin{aligned} & 6.64 \% \\ & \text { (up to } 80 \% \text { ) } \end{aligned}$ | 7.11\% |  |  |  |  |  |  |  |
|  |  | 5 year | 5.94\% | 6.57\% | $\begin{aligned} & 6.69 \% \\ & \text { (up to } 80 \% \text { ) } \end{aligned}$ | 7.09\% |  |  |  |  |  |  |  |

Fees

| Product name | Application fee | Monthly Fee | Annual Fee | Settlement Fee | Optional rate lock feemt | Security assessment fee ${ }^{\text {ett }}$ | Discharge fee ${ }^{\text {a }}$ | Discharge documentation fee ${ }^{\text {* }}$ | Government fees |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Variable Home Loan, Green Home Loan, Solar Home Loan, ZIP Home Loan | \$0 | \$0 | \$0 | \$300 | - | \$230 | \$300 | \$250 | at cost |
| Fixed 1, 2, 3, 4, \& 5 year | \$0 | \$0 | \$0 | \$300 | \$350 | \$230 | \$300 | \$250 | at cost |

***Rates as at 6 March 2024 for Variable Home Loan up to $90 \%$ LVR owner-occupied security. See important terms and conditions of Variable Home Loan 90 P\&l and Variable Home Loan $80 / / \%$. LVR based on assessment at settlement
--Rates as at 6 March 20244 for Green Home Loan up to $90 \%$ LVR. LVR based on assessment at settlement. Rates are discounted for 5 years, reverting to standard applicable product rate. See important terms and conditions of Green Home Loan
$\cdots$--Rates as at 6 March 2024 for Solar Home Loan up to $90 \%$ LVR. LVR based on assessment at settlement. Rates are discounted for 5 years, reverting to standard applicable product rate. See important terms and conditions of Solar Home Loan.
$\wedge$ The addition of offset sub-account means your comparison rate will change.
 new loans only and subject to change without notice.
"\#For metro location under $\$ 1 \mathrm{M}$ only
antrate lock fee is compulsory for 5 -year fixed terms.

## Investor

## Features \& rates

| Product name | Features | Fixed term | Interest rate p.a. (Principal \& interest) | Comparison rate p.a.* | Interest rate p.a. (Interest only) | Comparison rate p.a.* | LVR | Max loan amount | $\begin{gathered} \text { Offset Sub- } \\ \text { account } \\ (+0.10 \% \text { p.a })^{\wedge} \end{gathered}$ | $\begin{aligned} & \text { Visa debit } \\ & \text { card } \end{aligned}$ | Redraw available | Available to Split | Additional repayments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Variable Investor Home Loan ${ }^{+}$ | - A super low investor variable rate <br> - No ongoing fees <br> - Unlimited redraw facility <br> - Discount Offer - P\&l 90 Terms \& Conditions <br> - Discount Offer - IO 90 Terms \& Conditions | - | 6.34\% | 6.36\% | 6.74\% | 6.76\% | up to $90 \%$ | \$2M | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Investor Package^^ | - Available when packaged with an owner occupied loan <br> - No ongoing fees <br> - Unlimited redraw facility <br> - Discount Offer - P\&l 80 Terms \& Conditions <br> - Discount Offer - IO 90 Terms \& Conditions | - | 6.28\% | 6.30\% | 6.68\% | 6.70\% | up to $80 \%$ | \$2M | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Green/Solar Investor~~ | - Up to $0.74 \%$ discount for 5 years <br> - No ongoing fees <br> - Unlimited redraw facility <br> - Discount Offer - Green Terms and Conditions <br> - Discount Offer - Solar Terms and Conditions | - | 6.19\% | 6.58\% | 6.49\% | 6.67\% | up to $90 \%$ | \$1.5M | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Ex-Pat Home Loan | - Available for Australian or New Zealand citizens only <br> - Available for Purchase and Refinance <br> - No ongoing fees | y | 7.58\% | 7.60\% | 7.78\% | 7.80\% | up to $80 \%$ | \$1.5M | $\underset{\substack{\text { (at no added } \\ \text { cost) }}}{\checkmark}$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Fixed investor | - Up to 5 free splits in fixed or variable <br> - 90 days rate lock option available <br> - Flexible repayment options | 1 year | 6.54\% | 7.12\% | $\begin{aligned} & 6.94 \% \\ & \text { (up to } 80 \% \text { ) } \end{aligned}$ | 7.24\% | up to $90 \%$ | \$1M | $\times$ | $\times$ | $\times$ | $\checkmark$ | Up to \$10,000 extra repayment per year |
|  |  | 2 year | 6.34\% | 7.05\% | $\begin{aligned} & 6.74 \% \\ & \text { (up to } 80 \% \text { ) } \end{aligned}$ | 7.19\% |  |  |  |  |  |  |  |
|  |  | 3 year | 6.29\% | 6.99\% | $\begin{aligned} & \text { (up to } 80 \% \\ & \text { (un) } \end{aligned}$ | 7.15\% |  |  |  |  |  |  |  |
|  |  | 4 year | 6.44\% | 6.98\% | $\begin{aligned} & 6.84 \% \\ & \text { (up to } 80 \% \text { ) } \end{aligned}$ | 7.16\% |  |  |  |  |  |  |  |
|  |  | 5 year | 6.49\% | 6.95\% | $\begin{aligned} & \text { (up to } 80 \% \\ & \text { (un) } \end{aligned}$ | 7.15\% |  |  |  |  |  |  |  |

## Fees

| Product name | Application fee | Monthly Fee | Annual Fee | Settlement Fee | Legal Fee | Optional rate lock feeemat | Security assessment feeett | Discharge fees | Discharge documentation fee ${ }^{*}$ | Goverrment fees |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Variable Investor Home Loan, Investor Package, Green Investor, Solar Investor, Ex-Pat Home Loan | \$0 | \$0 | \$0 | \$300 | - | - | \$230 | \$300 | \$250 | at cost |
| Fixed Investor 1, 2, 3, 4 \& 5 year | \$0 | \$0 | \$0 | \$300 | - | \$350 | \$230 | \$300 | \$250 | at cost |

[^0]SMSF Loan
Features \& rates

| Product name | Features | Fixed term | Interest rate p.a. (Principal \& interest) | Comparison rate p.a. | LVR | Max loan amount | $\begin{gathered} \text { Offset Sub- } \\ \text { arccount } \\ (+0.0 \% \text { p.a }) \end{gathered}$ | Visa debit card | Redraw avilable | Available to Split | Additional repayments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential |  |  |  |  |  |  |  |  |  |  |  |
| SMSF Loan+* | - Tailored for Self-Managed Super Fund <br> - Available for Purchase and Refinance <br> - No ongoing fees <br> - Unlimited extra repayments | - | $\begin{aligned} & 6.99 \% \\ & \text { (up to } 70 \% \text { ) } \end{aligned}$ | 7.00\% | up to 80\% | \$2M | $\times$ | $\times$ | $\times$ | $\times$ | $\checkmark$ |
|  |  |  | $\begin{aligned} & 7.49 \% \\ & \text { (up to } 80 \% \text { ) } \end{aligned}$ | 7.50\% |  |  |  |  |  |  |  |
| SMSF Loan ${ }^{++}$ <br> (Fixed) | - Tailored for Self-Managed Super Fund <br> - Available for Purchase and Refinance <br> - No ongoing fees | 2 year | 7.14\% | 7.45\% | up to 80\% | \$1M | $x$ | $x$ | $x$ | $x$ | Up to \$10,000 extra repayment per year |
|  |  | 3 year | 7.09\% | 7.42\% |  |  |  |  |  |  |  |
|  |  | 5 year | 7.29\% | 7.44\% |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |
| SMSF Loan** | - Tailored for Self-Managed Super Fund <br> - Available for Purchase and Refinance of commercial property <br> - No ongoing fees <br> - Unlimited extra repayments | - | $\begin{aligned} & 7.99 \% \\ & \text { (up to } 70 \% \text { ) } \end{aligned}$ | - | up to 80\% | \$2M | $\times$ | $\times$ | $\times$ | $x$ | $\checkmark$ |
|  |  |  | $\begin{aligned} & 8.69 \% \\ & \text { (up to } 80 \% \text { ) } \end{aligned}$ | - |  |  |  |  |  |  |  |
| SMSF Loan** <br> (Fixed) | - Tailored for Self-Managed Super Fund <br> - Available for Purchase and Refinance of commercial property <br> - No ongoing fees | 2 year | 8.14\% | - | up to 80\% | \$2M | $\times$ | $\times$ | $\times$ | $\times$ | Up to $\$ 10,000$ extra repayment per year |
|  |  | 3 year | 8.09\% | - |  |  |  |  |  |  |  |
|  |  | 5 year | 8.29\% | - |  |  |  |  |  |  |  |

Fees

| Product name | Applicationfee | Monthly Fee | Annual Fee | Settlement Fee | Legal Fee | Optional rate lock feeemt | Security assessment fee | Discharge feet | Discharge documentation fee ${ }^{*}$ | Government fees |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SMSF Residential Loan | \$0 | \$0 | \$0 | \$0 | $\begin{aligned} & \$ 490 \\ & \text { (purchase only) } \end{aligned}$ | - | \$230 | \$300 | \$250 | at cost |
| SMSF Residential Loan (Fixed 2, 3 \& 5 yr) | \$0 | \$0 | \$0 | \$0 | $\begin{aligned} & \$ 4900 \\ & \text { (purchase only) } \end{aligned}$ | \$350 | \$230 | \$300 | \$250 | at cost |
| SMSF Commercial Loan | \$0 | \$0 | \$0 | \$0 | $\begin{gathered} \$ 490 \\ \text { (purchase only) } \end{gathered}$ | - | at cost | \$300 | \$250 | at cost |
| SMSF Commercial Loan (Fixed 2, 3 \& 5 yr ) | \$0 | \$0 | \$0 | \$0 | $\begin{gathered} \$ 490 \\ \text { (purchase only) } \end{gathered}$ | \$350 | at cost | \$300 | \$250 | at cost |

[^1]Construction

| Features \& rates | Green Construction owner occupier* | Green Construction investor* | Solar Construction owner occupier* | Solar Construction investor* | Construction owner occupier* | Construction investor* |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Features | - Interest only during construction <br> - 5 progress claims and progress valuations <br> - Only pay interest on the amount drawn down <br> - \#0.30\% discount for 5 years | - Interest only during construction <br> - 5 progress claims and progress valuations <br> - Only pay interest on the amount drawn down <br> - \#0.30\% discount for 5 years | - Interest only during construction <br> - 5 progress claims and progress valuations <br> - Only pay interest on the amount drawn down <br> - ${ }^{\sim} 0.30 \%$ discount for 5 years | - Interest only during construction <br> - 5 progress claims and progress valuations <br> - Only pay interest on the amount drawn down <br> - ${ }^{\sim} 0.30 \%$ discount for 5 years | - Interest only during construction <br> - 5 progress claims and progress valuations <br> - Only pay interest on the amount drawn down | - Interest only during construction <br> - 5 progress claims and progress valuations <br> - Only pay interest on the amount drawn down |
| Max LVR | 90\% | 90\% | 90\% | 80\% | 80\% 90\% | 80\% |
| Interest rate p.a. | 6.43\% | 6.94\% | 6.43\% | 6.94\% | 7.19\% $7.39 \%$ | 7.29\% |
| Post construction rate p.a. | 6.43\% ${ }^{\text {* }}$ | 6.94\% ${ }^{\text {\# }}$ | 6.43\% | 6.94\% | 6.84\% 7.24\% | 7.14\% |
| Comparison rate p.a.* | 6.68\% | 7.19\% | 6.68\% | 7.19\% | 7.00\% 7.33\% | 7.23\% |
| Max loan amount | \$1.2M | \$1.2M | \$1.2M | \$1.2M | \$1.2M | \$1.2M |
| Offset Sub-account | After completion | After completion | After completion | After completion | After completion | After completion |
| Visa debit card | After completion | After completion | After completion | After completion | After completion | After completion |
| Interest Only Available | Interest only during construction | Interest only during construction | Interest only during construction | Interest only during construction | Interest only during construction | Interest only during construction |
| Redraw Available | After completion | After completion | After completion | After completion | After completion | After completion |
| Available to Split | After completion | After completion | After completion | After completion | After completion | After completion |
| Additional Repayments | After completion | After completion | After completion | After completion | After completion | After completion |
| Fees |  |  |  |  |  |  |
| Application fee | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Monthly fee | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Annual fee | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Settlement fee | \$300 | \$300 | \$300 | \$300 | \$300 | \$300 |
| Security assessment fee ${ }^{\text {\#\#\# }}$ | \$230 | \$230 | \$230 | \$230 | \$230 | \$230 |
| Discharge fee | \$300 | \$300 | \$300 | \$300 | \$300 | \$300 |
| Discharge documentation fee | \$250 | \$250 | \$250 | \$250 | \$250 | \$250 |
| Government fees | at cost | at cost | at cost | at cost | at cost | at cost |
| Construction admin fee | \$120 | \$120 | \$120 | \$120 | \$120 | \$120 |
| Construction assessment progress fee | \$650 | \$650 | \$650 | \$650 | \$650 | \$650 |


interest only loans are based on an initial interest only period equal in length to te fixed period. Lending criteria, fees and conditions apply. Rates, fees and conditions are indicative, available for new loans only and subiect to change without notice. Different interest rates apply to product rollovers and internal refinances.
" $0.30 \%$ discount for 5 years. See important terms and conditions of Green Construction
$-0.30 \%$ discount for 5 years. See important terms and conditions of Solar Construction.
**For metro location under $\$ 1 \mathrm{M}$ only


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[^0]:    Ras ar March 2024 forvariale
    $\wedge$ Rates as at 6 March 2024 for Investor Package up to $80 \%$ LVR investment security. See important terms and conditions of Investor Package 80 P\&/ and Investor Package $80 / / 0$. LVR based on assessment at settlement.
    Rates as at 6 March 2024 for Green Home Loan up to $90 \%$ LVR and Solar Home Loan up to $90 \%$ LVR. LVR based on assessment at settlement. Rates are discounted for 5 years, reverting to standard applicable product rate. See important terms and conditions of Green Home Loan and Solar Home Loan.
    The addition of offset sub-account means your comparison rate will change.
    *The comparison rate is based on a $\$ 150,000$ loan over 25 years. Warring: this compariso
    new loans only and subject to change without notice.
    "Discharge \& discharge documentation fees are waived if loan goes to full term. $\$$.tspate lock fee is compulsory for 5 -year fixed terms.

[^1]:    
    *Rates as at 6 March 2024 for the SMSF Commercial Loan. SMSF Commercial Loan is up to $80 \%$ LVR with P\&\& repayment. No applicable comparison rate for SMSF Commercial Loan. Lending criteria, fees and conditions apply. Rates, fees and conditions are indicative, available for new loans only and subject to change without notice.
    Discharge \& discharge documentation fees are waived if loan goes to full term.
    ${ }^{n}{ }^{n+4 R a t e}$ lock fee is compulsory for 5 year fixed terms

